

Launching Comms One...

...a different kind of partner.

I know, another 'comms' company - as if there isn't plenty of those already! Well maybe, but however crowded a market place seems, there is always room for improvement and that's where Comms One comes in, with a new approach to channel partnering.

Now, if you think that you have heard all this before then possibly you have - but have you actually experienced a 'different' approach that has been better for you and your business? We have built Comms One as a partner business that is structured to provide more than our competitors.

We have developed a resilient and intuitive web interface that is fully WLR3 integrated and simple to use. Having listened to what our Partners want, we have worked with Dataflow to develop a bespoke system. Both Comms One and Dataflow are not only passionate about billing but really understand it and how integral it is to our partners. Not only does the new system provide daily CDR's, but it also gives our partners the tools to produce fully branded billing, which they can send direct to their clients.

By expanding upon the traditional products and services offered to partners, we provide the right support to help our partners' businesses grow and (let's be honest) help our business grow too, including:

- Telesales and lead generation
- Calls, lines, WLR3, CPS and inbound telephony
- White label mobile products
- Systems installations and engineering
- Marketing design and web development
- HR and legal services

We have just moved in to our new offices in Stansted Mountfitchet, Essex, and have a skilled and motivated team on board - a group of highly experienced individuals who have been in the channel for many years (more than some would prefer to mention). Leading the support team is Emma Filmer, who has dedicated her career to assisting resellers to achieve success.

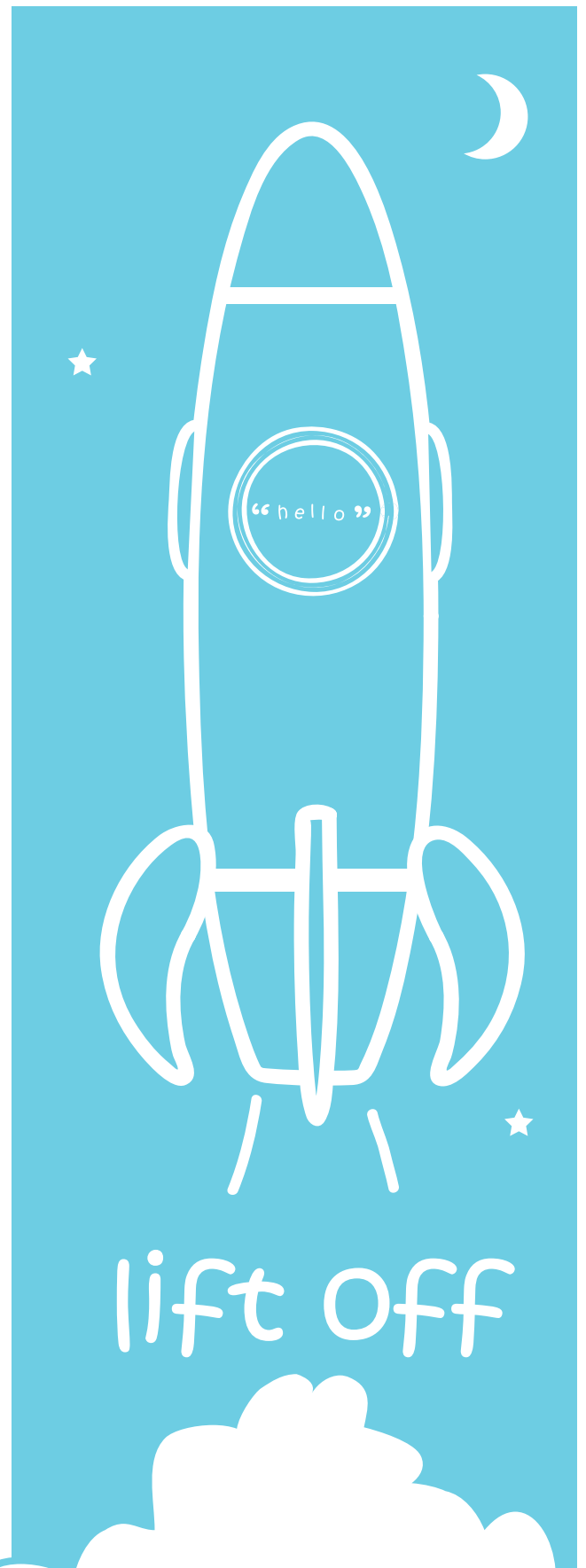
...and it's all go for Comms One!

“ Although starting Comms One was not an easy decision, I know it was the right one. I have been fortunate enough during my time in the industry to work with some exceptionally talented individuals, many of whom make up the team at Comms One and share my enthusiasm for doing it better.

We are focused on supporting our partners' growth, so please don't hesitate to call me to talk about working together.

Plus, to top it all off, we have just launched our brand new website www.commsone.co.uk - check it out!"

Paul McEwan, MD, Comms One.



comms one

Call us now on 0844 854 6996 or visit our brand new website www.commsone.co.uk