



Getting the best out of...
...BT's own spin



One-Bill Bundles

Too good to ignore?

Comms One realise that BT Retail are a major competitor for all of us. We also realise that business customers, especially those in your target market, are swayed by BT's seemingly attractive call plans.

Well thought out packages and zero risk

Business customers like the apparent simplicity of the BT offerings and the ability to budget their telecoms spend, which is why Comms One have launched the UK's first Wholesale Packaged Offerings that enable your business to truly compete with the BT offerings immediately, simply and with zero risk.

	Wholesale	Suggested retail	BT retail
Comms One 500*			
Includes business PSTN line and 500 minutes to 01, 02, 03, 0845 & 0870			
Connection Fee**	£80	£99	£106
Monthly Rental	£11.95	£14.50	£15.80
Comms One Unlimited*			
Includes business PSTN line, 5,000 minutes to 01, 02, 03, 0845 & 0870 and 300 minutes to mobile / key International			
Connection fee**	£80	£99	£106
Monthly rental	£27	£35	£37.49
Outside Bundle*			
Landline			
Call set up	1.1p	1.5p	2p
Call cap up to 60 minutes	7p CAP	9p CAP	10p CAP
PPM after 60 minutes	6ppm	7ppm	8ppm
Mobiles			
Call set up	5p	6p	7p
Call cap up to 60 minutes	18p	23p CAP	25p CAP
PPM after 60 minutes	10ppm	15ppm	20ppm

*Subject to standard terms & conditions. **Connection charges only apply for new connections.

0844 854 6996



What about the small print?

And the beautiful part is there's no small print, catches or flip-side with the Comms One Wholesale call packages.

We've mirrored the BT Packages exactly, but ours are priced at a fantastic Wholesale rate (as you'd expect from Comms One) so enabling you to offer the plans without ridiculously long contractual terms, crazy call set-up fees or 'minimum-spend' commitments.

Faster growth by delivering excellent value

Grow your margin and client-base immediately with zero risk. Up-sell to your existing client-base, positioning yourselves as experts within your field whilst delivering good old fashioned value for money. Tie your existing clients in to new contract terms (although our packages are on a simple 30-day Wholesale term... of course). Attract a bunch of new clients by taking the new packages to market now and stealing a lead against the competition. Make extra margin by default once your end-user exceeds their call allowance.

What to do next...

Call the Comms One team today on 0844 854 6996 to find out more and learn how simple it is to integrate these money-making products into your existing portfolio.

We'll even talk you through how to market the Packages to maximum effect (as any true Wholesale Partner would).

What about customer billing?

Is your billing system not able to bill with such complexity? Don't worry, the Comms One portal can raise the bill in your brand for you. Ask your account manager for further details.

Part of the Comms One Partner Program

Support >> Develop >> Achieve

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